

International Institute of Business Analysis – Bulgaria Chapter



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What is Business Analysis

“Business Analysis is the set of tasks and techniques used to work as a liaison among stakeholders in order to understand the structure, policies, and operations of an organization, and recommend solutions that enable the organization to achieve its goals.”

'The bridge'

■ Why do we need BRD

- Establish a contract with the customer
- Planning the project
- Guideline for development
- QA basis



Why Business Analysis

- Poorly defined applications contribute to a 66% project failure rate, costing U.S. businesses at least \$30 billion every year (Forrester Research)
- 60% – 80% of project failures can be attributed directly to poor requirements gathering, analysis, and management (Meta Group)
- 40% of problems are found by end users (Gartner)
- 25% – 40% of all spending on projects is wasted as a result of re-work (Carnegie Mellon)

PB & BA

- The role of the BA differs from the role of the Project Manager
 - BA is responsible for defining and managing the **scope of a business solution**
 - PM is responsible for the work necessary to implement that solution

Mission and Vision

Vision

The world's leading association for Business Analysis professionals

Mission

Develop and maintain standards for the practice of business analysis and for the certification of its practitioners

The IIBA™ is an international not-for-profit professional association for business analysis professionals.

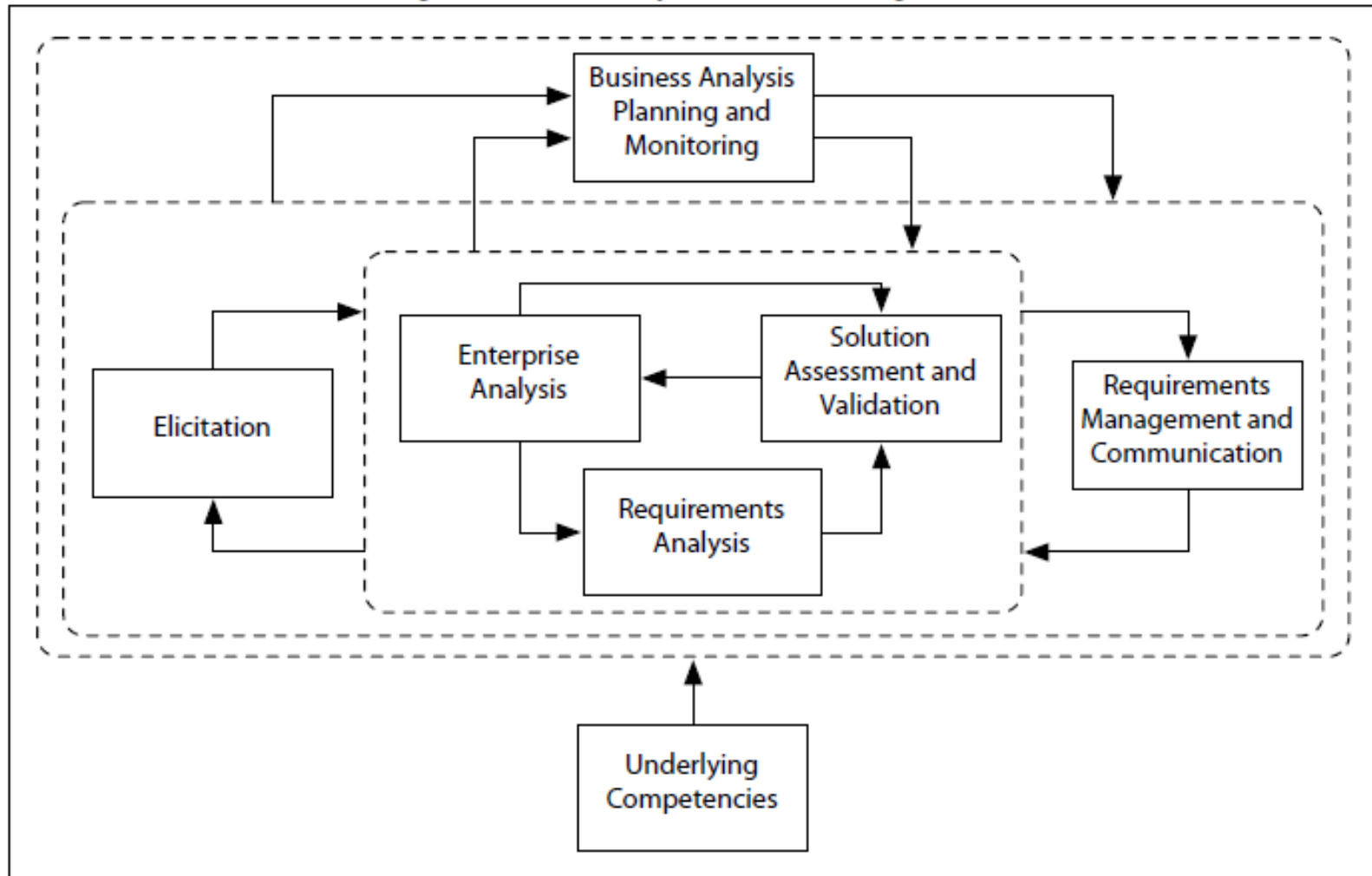
IIBA Bulgaria - History Facts

- *2003 International Institute of Business Analysis founded*
- *2009 Bulgarian Chapter of IIBA founded*
- *2011 Almost 100 chapters*
- *2011 More than 18000 members in 80 countries*

BABOK

- The *Business Analysis Body of Knowledge*[®] (*BABOK*[®]) is the collection of knowledge within the profession of Business Analysis and reflects current generally accepted practices.
- The *BABOK*[®] *Guide* is a reference for professional knowledge for Business Analysis and provides the basis for the Certified Business Analysis Professional[™] (CBAP[®]) Certification.
- *Current version is **BABOK**[®] **Guide 2.0***

Relationships between the knowledge areas



Certifications

■ *Certified Business Analysis Practitioner (CBAP)*

- Minimum 7500 hours of BA work experience aligned with the *BABOK® Guide* in the last 10 years
- Minimum 900 hours in four of the six knowledge areas
- Minimum 21 hours of Professional Development in the past four years
- Two references from a career manager, client or CBAP® recipient

■ *Certification of Competency in Business Analysis (CCBA)*

- Minimum 3750 hours of BA work experience aligned with the *BABOK® Guide* in the last seven years
- Minimum 900 hours in two of the six knowledge areas or 500 hours in four of the six knowledge areas
- Minimum 21 hours of Professional Development in the past four years
- Minimum high school education or equivalent
- Two references from a career manager, client or CBAP® recipient

Online Library

The screenshot shows a Windows Internet Explorer browser window displaying the IIBA Online Library website. The browser's address bar shows the URL: <http://iiba.books24x7.com/toc.aspx?bkid=40837>. The website header includes the IIBA logo, a user email address (12374@books24x7.com | IIBA), and navigation links for My Home, Account Info, and Help. Below the header is a search bar with a dropdown menu set to 'All Content' and a 'GO' button. The main content area features a book cover for 'The Business Analyst/Project Manager: A New Partnership for Managing Complexity and Uncertainty' by Robert K. Wysocki. The book cover is red and white with the title and author's name. To the right of the cover, the book's title and author are listed, along with the publisher (John Wiley & Sons), year (2011), page count (240 pages), and ISBN (9780470767443). A brief description of the book is provided, followed by a 'Recommend?' section with 'yes' and 'no' options. On the left side of the page, there is a 'Table of Contents' section with a list of chapters and an introduction. On the right side, there is a 'Browse Topics' section with a dropdown menu set to 'Business Topics' and a list of topic categories. The browser's taskbar at the bottom shows the Start button, several open applications (SA Dictionary, The Business..., IIBA, Microsoft P..., Vodafone M..., BG), and the system tray with the time 9:38 PM and 100% zoom.

The Business Analyst/Project Manager: A New Partnership for Managing Complexity and Uncertainty
by Robert K. Wysocki
John Wiley & Sons © 2011 (240 pages) Citation
ISBN: 9780470767443
Drawing on his 45 years of professional experience as a PM/BA to shed light on the similarities and differences of the roles and responsibilities of a Business Analyst and Project Manager, author Robert Wysocki helps readers determine when they need a BA, a PM, or both.
Recommend? yes no

Table of Contents
The Business Analyst/Project Manager—A New Partnership for Managing Complexity and Uncertainty
Foreword
List of Abbreviations
+ Introduction
+ Chapter 1 - Project Manager and Business Analyst Project Life Cycle Collaboration
+ Chapter 2 - A Generic Dual-Career-Path Model
+ Chapter 3 - Project Manager and Business Analyst Position Family
+ Chapter 4 - Project Manager and Business Analyst Skill Profiles
+ Chapter 5 - The Project Landscape
+ Chapter 6 - Integrating the Project Manager and Business Analyst into the Landscape
+ Chapter 7 - PM/BA Career and Professional Development
+ In Conclusion—A Call to Action
Appendix A - Skill/Proficiency-Level Matrices for the Eight PM/BA Position Levels in the Project

Browse Topics
View by: Business Topics
+ Business Skills
+ Corporate Case Studies & Interviews
+ Employee Training & Development
+ Finance & Accounting
+ Human Resources
+ Management & Leadership
+ Marketing & Sales
+ Project Management
+ Quality & Manufacturing Management
+ Team Skills
+ Technology in Business

More...

- *Web Seminars*
- *BA Connection*
- *Quick Tips*
- *40 USD membership, IIBA Bulgaria - no fee*

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Thank you!



<http://sofiabg.theiiba.org>